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For Immediate Release

UniFocus' Watson, R.M.™ Delivers End-to-End HRMS

DALLAS—JULY 13, 2010—UniFocus today announced its industry-leading Watson, R.M. Labor Management System (LMS) now includes a complete array of human resource management system (HRMS) capabilities through the integration of Sage Abra HRMS, helping to manage all aspects of the life cycle of employment.

“Watson, R.M. LMS automates many of the daily processes that are still being done manually—such as forecasting, budgeting and scheduling,” said Mark Heymann, President and CEO of UniFocus. “Our system balances the need to control labor costs with the commitment to deliver high levels of service—by always ensuring that you have the right staffing at the right time.”

NEW—UniFocus' Watson, R.M. provides these robust features through its built-in Sage Abra HRMS module:

- **Advanced Payroll Capabilities:** Attendance tracking, online benefits enrollment, and compliance with EEO regulations, FMLA, OSHA, COBRA and HIPAA; includes rich reporting and analysis tools.
- **Employee Self-Service:** Secure online portal allows employees to view and print pay stubs and W-2s, make changes to their W-4s, review payroll history, withholding, bonuses and commissions.
- **Dynamic Information Sharing:** Securely and automatically tailors information for each user.
- **Automated Workflows:** Updates for managers with employee selections; flags errors.

“UniFocus' Watson, R.M. is a single source solution that is revolutionizing workforce management for our clients,” added Heymann. “By eliminating manual HR/Payroll and scheduling processes, you can complete your employee life cycle relationship and improve cash flow, freeing up dollars for more productive uses.”

“We're very excited to be partnering with UniFocus to complement their premier Watson, R.M. that helps hospitality employers get the best out of their most critical asset, their employees,” said Johnny Laurent, Vice President and General Manager for Employer Solutions at Sage. “Sage Abra adds enormous value to UniFocus' LMS offerings, with advanced capabilities for handling payroll, employee self-service from a secure web portal, automated workflows and benefits enrollment management and for ensuring regulatory compliance.”

In today's complex world, secure access to timely and accurate workforce information is essential for managing costs and successfully running any hospitality operation. Sage Abra delivers the tools and flexibility for HR departments to give management the information they need, and when they need it, via secure web links.

“Our newly expanded Watson, R.M. brings the complete gamut of integrated HR and payroll administration features to the hospitality sector,” continued Heymann. “This comprehensive technology makes secure information-sharing capabilities available throughout an organization so that you can get a bird’s eye view, giving you a powerful advantage over your competition.”

UniFocus’ Watson, R.M. incorporates industry-specific statistical analysis to project short-term demand; and then optimizes workforce schedules by identifying critical relationships between key business volumes, such as number of guests to be served at any time and the necessary staff to optimize the level of service.

About Sage Abra HRMS

Sage Abra is a market-leading human resource management system (HRMS) software that delivers tightly integrated HR, payroll, benefits and attendance functionality, plus rich reporting and analysis tools. Sage Abra also includes a Web workforce portal with employee self-service that enables company-wide communications, benefits enrollment and more. The product line features support for multiple databases, with Abra SQL supporting Microsoft SQL Server, and Abra Suite supporting Visual FoxPro. For more information about Sage Abra HRMS, please visit www.sageabra.com.

About UniFocus

Based in Dallas, UniFocus serves hospitality, casino and resort operations in the U.S. and overseas. UniFocus offers full-service operational analysis, management and staff training, financial and labor management applications, as well as staff, meeting planner and guest satisfaction measurement programs, along with a unique mystery evaluation system that can link service standard attainment to guest and employee perceptions. The resulting database allows UniFocus to uniquely correlate and benchmark each client’s performance to their particular competitive markets. Enhanced reporting capabilities allow hospitality executives to have a “total picture” overview of their operations, set strategic actions and gain asset value.

UniFocus is a member of the American Resort Development Association (ARDA), a member of the Association of Collegiate Conference and Events Directors-International (ACCED-I), a Microsoft® Certified Partner, an affinity partner of the International Association of Conference Centers, and an allied member of the American Hotel & Lodging Association. For more information, visit www.unifocus.com or call 972-512-5100.

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