



Fine-Tune Labor Plans for Accuracy... with Watson, R.M.™ Planner

A global pioneer in advanced technology solutions for the hospitality industry, UniFocus is the only company that enables you to have the full array of knowledge you need to run your business.

Watson, R.M. Planner helps you reduce labor costs and avoid wasting valuable resources with the utilization of flexible parameters to define staffing requirements. Variable labor needs are precisely calculated and displayed according to demand and business volume, day by day and hour by hour—automatically.

Advantages:

- ◆ **Actionable Knowledge** – Convert business volume forecasts into required labor hours.
- ◆ **Continuous Growth** – Customize planning to meet unique business needs and differentiating service levels, factoring in all labor variables.
- ◆ **Measurable ROI** – Quantify staff requirements and plan precisely to demand patterns.
- ◆ **Profitable Outcomes** – Execute plans with flexible parameters that eliminate under- or over-staffing.

You can easily achieve optimal staffing by utilizing Watson, R.M. Planner as a component of your arsenal for workforce management. Labor requirements become apparent with the knowledge of customer demand and business fluctuations, incorporating staffing requirements and service standards.



Watson, R.M. Planner enables you to:

- ◆ **Plan for Economies of Scale.**
- ◆ **Staff to Guest Demand Patterns.**
- ◆ **Quantify Labor for Staff Positions** – fixed, semi, variable & staff related work.
- ◆ **Incorporate Quality Standards.**
- ◆ **Allocate Hours to Appropriate Time Period.**
- ◆ **Share with Function.**
- ◆ **Display All Work Requirements** – shift, daily, weekly, monthly, annual.
- ◆ **Distribute Work to Applicable Day.**



Features:

- ◆ **Customize Planning** – to meet unique business needs and differentiating service levels.
- ◆ **Convert Business Volume Forecasts into Required Labor Hours.**
- ◆ **Flex Staffing Schedules** – anytime during the day or other key periods.
- ◆ **Plan Efficiently** – implement consistent, concise and efficient planning processes.
- ◆ **Create Action Plans** – that meet cost and quality objectives.
- ◆ **Analyze Irregular Conditions** – easily identify exact causes for improved forecasting and planning.